



PENTAIR

BRAND STANDARDS

January 2021 v1.0



9.0 CHANNEL PARTNER BRAND GUIDELINES

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9.1 INTRODUCTION

WATER. IT'S BOTH OUR BUSINESSES. WE ARE PARTNERS, WORKING TOGETHER TO TAKE WATER FROM GOOD TO GREAT. HELPING HOMES, BUSINESSES, INDUSTRIES AND MUNICIPALITIES TO IMPROVE, MOVE AND ENJOY WATER.

That's why it's very important to ensure that **every interaction with our brand should be consistent** - using the same messaging, logo and design elements.

Consistent, correct and repeated use of a brand helps build memorability and trust, and **increases the likelihood that your customers will return to buy from you.**

You, as our partner, play a critical role in advocating the Pentair brand. So that you know how to use and refer to the Pentair brand in your own literature, websites and other communication materials, we've created these **Pentair Channel Partner Brand Guidelines.**

These guidelines are designed to ensure the success of the Pentair brand while also maintaining the integrity of your company's own brand and business.

The guidelines cover the most common forms of partnership branding. Should you have any questions, please don't hesitate to contact your Pentair representative.

Thank you for your support. **By using our brand correctly and giving it more visibility, you will help us both to grow.**

Insist on Pentair.

John Jacko, Chief Growth Officer, Pentair

To view an online version of these guidelines, go to pentair.com/partnerbrandguidelines.

9.2 COMPANY OVERVIEW

ABOUT US



Smart, Sustainable Solutions.
FOR LIFE.

OUR BRAND

Pentair makes the most of life's essential resources, from great tasting water straight from the kitchen faucet, to industrial water management and everywhere in between. We deliver solutions that help people move, improve and enjoy water, and sustainable applications that help ensure the health of the world. Smart, Sustainable Solutions. For Life.

Pentair had revenue in 2019 of \$3 billion, and trades under the ticker symbol PNR. With approximately 120 locations in 25 countries and 9,500 employees, we believe that the future of water depends on us.

PURPOSE, MISSION, AND VISION

Purpose

We believe the health of our world depends on reliable access to clean, safe water.

Mission

Pentair delivers smart, sustainable solutions that empower our customers to make the most of life's essential resources.

Vision

To be the leading residential and commercial water treatment company built through empowered employees, delivering for customers and creating value for shareholders.

9.3 BRAND ELEMENTS

PENTAIR MASTER BRAND LOGO USAGE

PROPER USE OF THE PENTAIR BRAND & PENTAIR LOGO

Pentair follows a master brand strategy, using the Pentair brand as the premiere brand for the entire Pentair portfolio, in order to build an easily recognizable, strong and memorable brand.

Pentair has a number of strong product brands like Everpure, Berkeley, Myers, Jung Pumpen and others that used to have their own specific logos.

Now, any reference to these product brands should include Pentair. You should use logo lockups that include Pentair plus the product brand, as shown here.

DON'T: Create any logos yourself. Please contact your Pentair representative for the correct brand logos.

WRITTEN APPLICATIONS

WRITTEN EXAMPLE WHEN MENTIONING PENTAIR

"We offer only the best quality pool and spa products from leading brands such as Pentair"

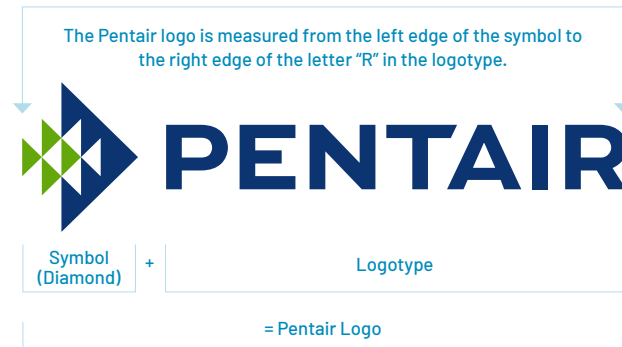
WRITTEN EXAMPLE WHEN MENTIONING PENTAIR & A PRODUCT BRAND

"Pentair Everpure is one of the most recognized brands amongst foodservice operators and facilities managers"

VISUAL USE OF LOGOS

The primary frame of reference for our brand is the Pentair logo. It is the unifying visual element that appears across all communications, enabling us to build strong brand recognition.

PRIMARY LOGO - FULL COLOR



SECONDARY LOGOS - ONE COLOR (Limited Use)



VISUAL EXAMPLE OF A LOGO LOCK-UP: PENTAIR LOGO + PRODUCT BRAND



IMPROPER USE OF LOGO

UNACCEPTABLE USAGE

Common mistakes to avoid when using the Pentair Logo.

DON'T: Modify the Pentair Logo in any way and only use approved electronic artwork

DON'T: Apply more than one Pentair Logo per visual surface

DON'T: Link any text to the Pentair Logo

DON'T: Shadow, bevel, stretch, or otherwise alter the Pentair Logo

DON'T: Recreate the Pentair Logo or re-typeset the logotype

DON'T: Grant permission for other companies to use the Pentair Logo without authorization

DON'T: Use the Pentair Logo as part of, or with, another logo

DON'T: Use a ™ or ® with the Pentair Logo

DON'T: Place the Pentair Logo within body text

DON'T: Enclose the Pentair Logo in a shape

LOGO: SEPERATE THE ELEMENTS?

The elements should never be separated. The logotype never appears without the symbol and the symbol never appears without the logotype.



Do not remove the logotype



Do not remove the symbol



Do not place the logo within body copy/text



Never place the logo within body text



Do not place the logo on complex patterns or backgrounds



Do not position Product Lines or Product Names as part of the logo*



Don't use old brands



PREFERRED SIZES FOR LOGO

Whenever possible on printed materials, the Pentair Logo should be used at one of the following sizes:

- 1.5" / 38mm
- 1.75" / 44.4mm
- 2" / 51mm
- 2.25" / 57.1mm

The minimum size for the Pentair Logo is 1.25" / 31.75mm

COLORS

Please use the proper colored logos for both digital and print use.

PRIMARY COLORS



Printing (Coated Stock)
PANTONE® 7686 C
CMYK: 100.73.0.10

Printing (Uncoated Stock)
PANTONE® 2945 U
CMYK: 100.50.1.15

Digital
RGB: 12.52.113
HEX: 0c3471



Printing (Coated Stock)
PANTONE® 369 C
CMYK: 68.0.100.0

Printing (Uncoated Stock)
PANTONE® 369 U
CMYK: 55.0.95.3

Digital
RGB: 100.167.11
HEX: 64a70b

LOGO IN PRINT COLOURS



LOGO IN DIGITAL COLOURS



TRADEMARK GUIDELINES

HOW TO USE PENTAIR TRADEMARKS

In your website, catalogs, brochures and other marketing materials, please use the following guidelines:

DO:

- Indicate the following footnote statement in your printed materials and website, referring to the ownership of trademarks by Pentair.

“All Pentair brands are trademarks of Pentair.”

DON'T:

- Do not add or place an ® or TM symbol on any brand logo lockup that Pentair may provide you. Please get any needed brand logo lockups from your Pentair representative.
- Never register a domain name with the word Pentair or one of the Pentair sub-brands or trademark.
- Non-authorized use of Pentair logos and trademarks in any customer printed or digital material could constitute is an infringement of Pentair intellectual property rights.

Examples:



If you are unclear about the status of a Pentair trademark registration in your country, or for any other questions, please contact your Pentair representative for help and approval.



DO: Reference Pentair trademarks in your materials with a footnote statement.

9.4 CUSTOMIZATION OF MATERIALS

CHANNEL PARTNER GUIDELINES

PROPER USE OF PENTAIR LOGO ON A PARTNER'S OWN MARKETING MATERIALS

With Pentair business approval, you can communicate your association with Pentair in your marketing materials, including brochures, advertising, website, trade show booths and other materials.

Consistent use will help bring strength to both brands.

When using the Pentair logo on your materials along with your own company logo, the Pentair logo should be 50% the size of your logo.

THE FOLLOWING CHART SHOWS WHERE AND HOW TO USE THE PENTAIR LOGO:

| APPLICATION | CORRECT LOGO TO USE |
|--|--|
| Business cards <i>(produced by partner)</i> | <ul style="list-style-type: none"> Pentair logo, at least 50% or smaller and secondary |
| Catalogs & Brochures <i>(produced by partner)</i> | <ul style="list-style-type: none"> Pentair logo, 50% or smaller and secondary in lower left or right corner Please include a footnote in your materials "All Pentair brands are trademarks of Pentair" |
| Advertisements & Showroom signage <i>(produced by partner)</i> | <ul style="list-style-type: none"> Pentair logo, at least 50% or smaller and secondary in lower left or right corner |
| Website <i>(produced by partner)</i> | <ul style="list-style-type: none"> Pentair logo, secondary to partner's Please include the following statement in your website: <ul style="list-style-type: none"> - All Pentair brands are trademarks of Pentair |
| Trade fair booth or event <i>(operated by partner)</i> | <ul style="list-style-type: none"> If Pentair is the only brand represented: the Pentair logo, 50% or smaller and secondary to partner's If Pentair is part of a multi-brand representation: the Pentair logo can be used on its own as part of the list |
| Company vehicle wraps <i>(partner vehicle)</i> | <ul style="list-style-type: none"> Pentair logo, secondary to partner's Require Pentair approval. Please contact your Pentair representative |
| Showroom signage <i>(produced by Pentair)</i> | <ul style="list-style-type: none"> Pentair logo |
| Co-branded brochures & advertisements <i>(produced by Pentair)</i> | <ul style="list-style-type: none"> Partner's company logo, together with the Pentair logo |



DO: Use the Pentair logo at 50% of your logo or smaller, when using the Pentair logo on your materials along with your own company logo.

USING PENTAIR ON YOUR COMPANY'S WEBSITE

We encourage you to display the Pentair logo and mention Pentair products on your website.

- **DO:** Use the Pentair full color logo when mentioning Pentair as a brand you carry.
- If you would like to mention specific Pentair product brands (eg. Everpure, Myers, Aurora etc) then always use a logo lockup of Pentair+product brand provided by Pentair. Never use a product brand name or old product brand logo.
- Please contact your Pentair representative for the correct logo(s) needed.
- Only use official Pentair logos, trademarks and product images in relation to Pentair products that have been provided to you from Pentair.
- Your website design should be clearly your company's and not look like the Pentair website.
- Never use the word Pentair or one of the Pentair sub-brands or trademarks in your company's web domain URL. Any misuse of Pentair logos and trademarks in a customer web domain is an infringement of Pentair intellectual property.
- Linking to Pentair.com (or other Pentair owned websites) is acceptable, using hyperlinks that open a new browser window or tab.



CORRECT:



WRONG:

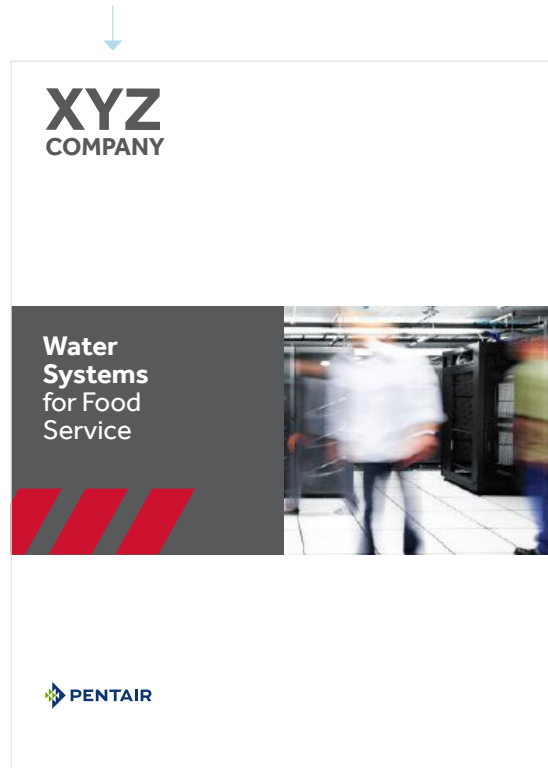


CUSTOMER LEADING LOGO USE CUSTOMIZING THIRD PARTY MATERIALS

EXAMPLES OF PRINTED MATERIAL:

BROCHURE

Your partner logo is the primary logo on the page and appears in the most prominent position.

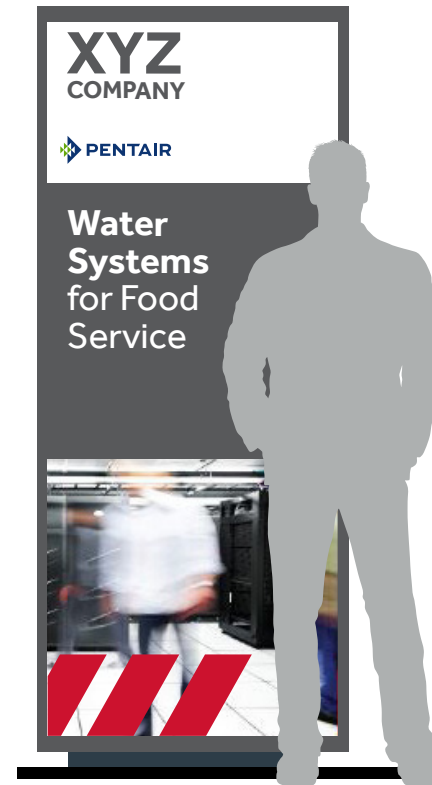


Pentair logo is the secondary logo on the page, at 50% the size of your company logo or smaller.

PROMOTIONAL MATERIAL



POSTER



BANNER



! DO: Use the Pentair logo at 50% of your logo or smaller, when using the Pentair logo on your materials along with your own company logo.

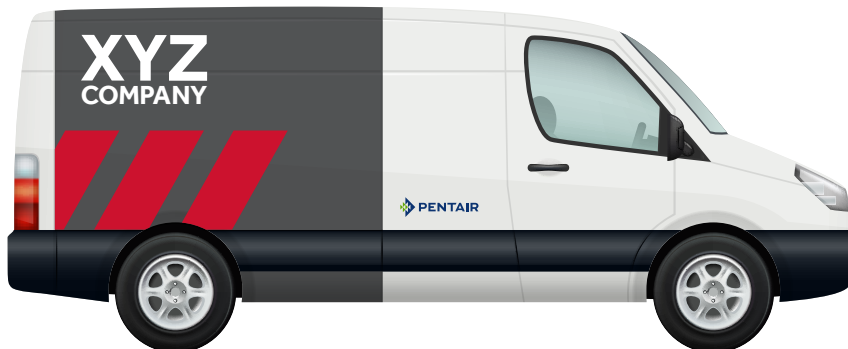
CUSTOMER LEADING LOGO USE CUSTOMIZING THIRD PARTY MATERIALS

All materials require Pentair approval. Please contact your Pentair representative.

EXAMPLES OF USING THE PENTAIR LOGO ON OTHER MATERIALS: DISTRIBUTOR / DEALER TRADE SHOW BOOTH



VEHICLE WRAP



TRADE SHOW BOOTH EXAMPLE



- ! **DO:** Use the Pentair logo at 50% of your logo or smaller, when using the Pentair logo on your materials along with your own company logo.
- **DO:** Get in touch with your local Pentair representative should you have any questions.

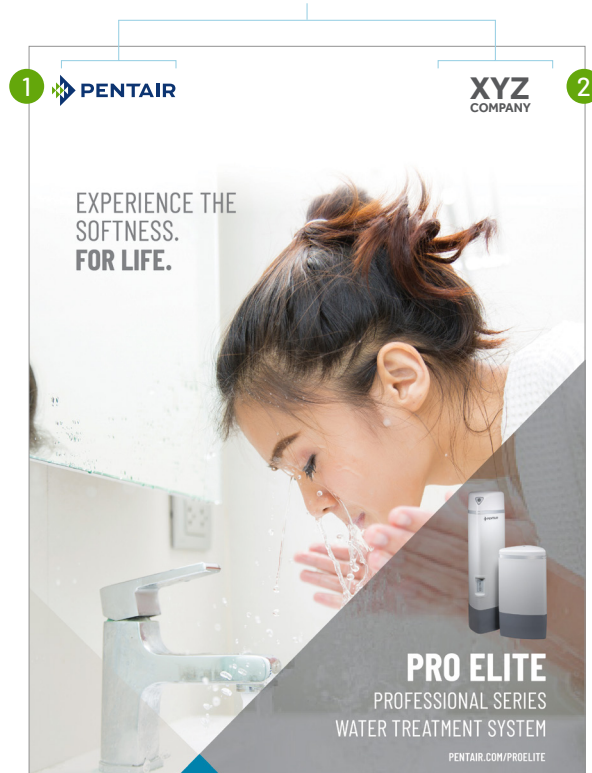
COBRANDING & 3-PARTY USE CASE USING YOUR LOGO ON PENTAIR MATERIALS

Upon agreement with your Pentair representative, it is possible to add your company logo to Pentair-designed materials, like brochures.

DON'T: Create any templates yourself. Please contact your Pentair representative for the correct templates.

EXAMPLE - BROCHURE FRONT COVER

Pentair Logo ① and your logo ② share the primary position and have equal visual weight

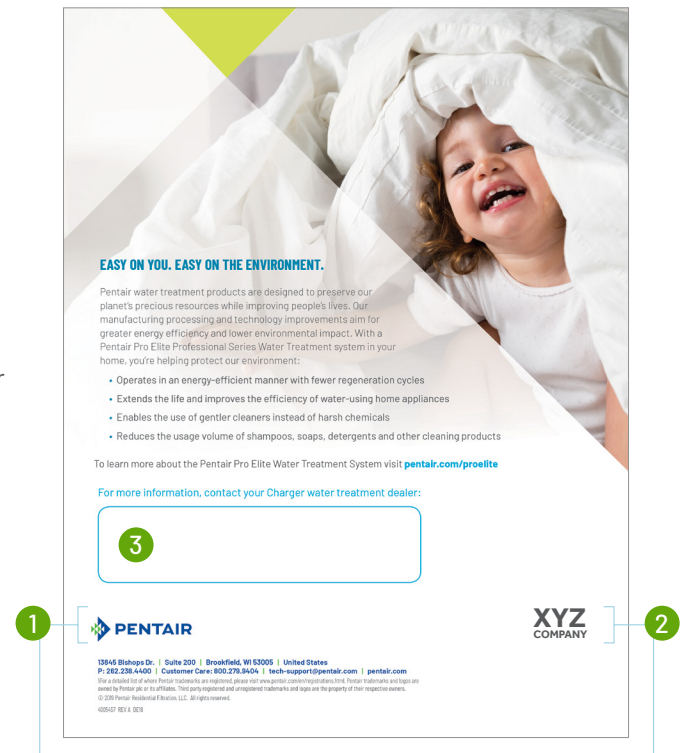


It is also possible to add a third partner address on Pentair literature or materials, for example if you are a distributor and you'd like to provide Pentair literature to your own customers that they can customize. The Pentair and primary channel partner logos are used, along with a dedicated white space for your own partners to use a stamp or sticker with their contact information.

Please discuss such cases and get agreement with your Pentair sales or marketing representative.

EXAMPLE - BROCHURE BACK COVER

A dedicated white space available for the partners to use a stamp or sticker ③



Pentair Logo ① and your logo ② share the primary position and have equal visual weight



DO: Contact Pentair if you'd like your company's logo on any Pentair materials
DO: Only use templates created and supplied by Pentair

9.5 PHOTOGRAPHY AND VIDEO

USE OF PHOTOGRAPHY AND VIDEO

DO: Contact Pentair for any product photo needs. When using images of Pentair products in your marketing materials or website, use only images provided by Pentair.

DO: refer to the products with Pentair + product brands and product names i.e e.g Pentair Myers Apex, Pentair Everpure, etc.

DON'T: Re-create, alter or distort the artwork in any way.

DON'T: Place Pentair product next to competitor product.

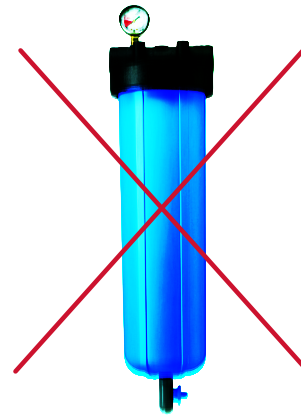
DON'T: Share artwork files with others. If products are used in promotional or instructional videos the same rules must be respected.



Product information must be accurate to the product shown. Product information is available on www.pentair.com or contact your Pentair representative.



DON'T: Place Pentair product next to competitor product



DON'T: Alter the colors



DON'T: Print low resolution photography



DON'T: Add a stylized filter or image effect



DON'T: Warp or skew the image



DON'T: Apply excessive drop shadows



DON'T: Alter the image background



DON'T: Rotate the product at an unnatural angle

9.6 SOCIAL MEDIA

SOCIAL MEDIA

FOLLOW PENTAIR AND SHARE PENTAIR CONTENT

We encourage you to share content created by Pentair from our official channels including Facebook, Instagram, LinkedIn & Twitter. An up-to-date listing of the official Pentair sites can be found in the footer of Pentair.com.

By multiplying the channels where Pentair solutions are visible, we all benefit!

SHARE YOUR OWN PENTAIR STORIES

If you have a great story about a Pentair solution, please feel free to share it.

- Always use Pentair AND the subbrand or product line name together in the first mention, e.g., Pentair Everpure, Pentair Hypro, Pentair Sta-Rite. On platforms that embrace large numbers of hashtags, please consider using the brand name as a hashtag as well. (#pentairmyers)
- Tag Pentair (@Pentair) so that we are alerted to your success story (so that we can share it too!), and use hashtags (#pentair) on platforms that utilize them.
- Link to pages on Pentair.com when possible or appropriate while referencing Pentair

Because Pentair is a publicly traded company and is subject to securities and disclosure laws as well as regulations on how, what and when information about Pentair may be communicated to the public we ask the following:

- **DO** share our official posts, but do not use the photos or video and claim it as your own business content
- **DON'T** take our logo or our branding and add them to your own photos
- **DON'T** use the word Pentair or any Pentair product brand in your social media handle (the name of your social media account)

ACCEPTABLE

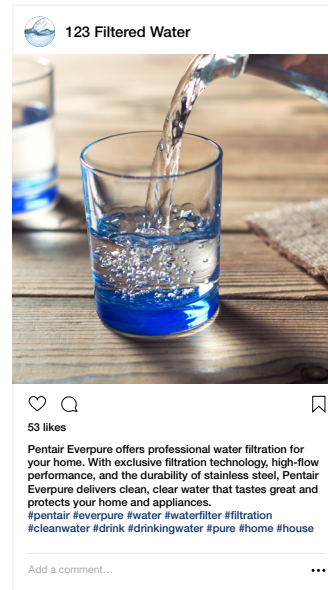
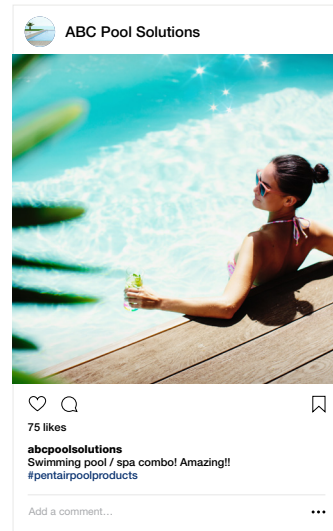
@john_doe_pool_products

NOT ACCEPTABLE

@john_doe_pentair_pool_products

- Please remember to respect launch dates of new Pentair products and initiatives and not share information prematurely
- Stay away from saying Pentair products are smarter/faster/higher-performing compared to competitors in social media postings. There are regulations for companies like Pentair against making competitive claims without the proper substantiation

GOOD EXAMPLES:



EXAMPLE OF WHAT NOT TO DO:

